



COASTAL HELICOPTERS, INC.

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Coastal Helicopters, Inc. started business in 1989 to support the local industrial/utility market. In 1992 we began offering tour flights, since then, that portion of our business has continued to grow. The industrial support and utility market in Southeast AK is challenging and affected by many outside, and often uncontrollable, forces.

The tourism addition to our business allowed the company to grow and add additional services to the industrial side of the business. As the tourism side of the business grew it absorbed market fluctuations on the industrial side. We have additional aircraft that increase the tax income for the city we would not have if not for tourism. Tourism has allowed us to grow our full-time year-round employees by 7 positions. These employees support local business year-round by purchasing goods and services, which in turn adds to the CBJ tax base that funds the operation of our city government.

We are a signatory participant to a Letter of Agreement (LOA) with the other aviation companies in the area that address routes and communication to increase safety and mitigate impacts. The LOA(s) we have with the Juneau Airport tower have aspects that help mitigate some impacts around the airport. We have permits issued by the US Forest Service for glacier landings that address and have procedures regarding wildlife interaction.

All our tour personnel receive training on Juneau's Tourism Best Management Practices program. This program works diligently to address and mitigate tourism impacts to Juneau's citizens.

Michael Wilson
General Manager
Coastal Helicopters, Inc.